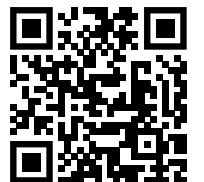


ALOTEL

100% Cloud Hospitality Solutions

2024/25

Hospitality Solution – Catalog



www.alotel.fr



Scan me

Our price calculator is here to help you evaluate the cost of your new hotel telephony solution.

- 1 Fill in the requested information in the price calculator
- 2 Choose the models of phones either for acquisition or rental
- 3 Provide us with your contact information in order to calculate your commissioning fee





Put innovation at the heart of your hotel and increase customer satisfaction by turning your phone system into a profit center.

Alotel has designed its solution to meet all your needs via an innovative subscription service - without investment - of 100% cloud telephony, to facilitate the management of your teams and reduce your telecom bill.

By choosing Alotel, you are choosing a guarantee of not losing any more calls, of managing your reservations as well as possible, of being able to easily reach your staff, outside and within the establishment, and finally, be able to ensure a quality service in the rooms.

How? With the power of the cloud, and easy-to-use applications and phone sets.

Alotel offers you as standard, maintenance and information management of your phones service, as well as integrates perfectly with all business software (PES, PMS) on the hotel market.



Facilitate your teams management

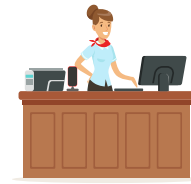
With features adapted to the hospitality industry available on Smartphone and Tablet.

Alotel allows you to simplify the way your establishment communicates with its teams as well as its customers.



Improve customer satisfaction

Offer your customers the guarantee of being able to reach all your services (reception, housekeeping, concierge, room service...) through ergonomic phone sets and by optimizing your internal telephone flow. With ALOTTEL, you improve the reactivity of the service provided by your teams and guarantee the best possible customer experience.



Reduce your telecom bills

No more expensive phone subscriptions and cut your telecom costs in half.

Alotel is a single invoice including your operator access, your telephony services and your phone calls.



We have designed simple hotel telephony solutions to meet all your needs.

To configure your solution nothing could be easier :



Go to www.alotel.fr to configure your solution

Take advantage of our configurator for the calculation of your monthly payments



Select models of phone sets for purchase or rental

Choose the financing method (purchase, lease or 0% financing). Other items are available outside the catalog



Fill in your contact information to calculate your activation fee

A sales representative will contact you as soon as possible to give you a quote

THE ALOTEL SOLUTION INCLUDED IN ITS PACKAGE :

- **Operator access (SIP trunk) with non-blocking traffic**, no more worries about the number of incoming and outgoing calls.
- **10 DDI**, beyond 10, you will be charged 1€ per month
- **The software package necessary for the integration of your PMS**
- **Maintenance in operational condition** through a concierge service
- **Unlimited calls** to fixed lines in metropolitan France

TELEPHONY

- Multi Line
- Call Transfer
- Conference
- Call Forwarding
- Automatic Callback
- Call Sharing
- Mute
- Call Waiting
- Directory Access
- Call History
- Voice Mail
- Unified messaging
- Speed dialing
- Grouping of extensions
- Call interception
- Free sitting
- Caller ID display
- Do not disturb function

MOBILITY

- Click to Call
- Chat, instant messaging
- Presence management
- Video conferencing
- Visual voicemail
- Internal, external and personal directory
- Outlook calendar access

Choose your phone stations for your rooms

All phone stations posted are available for purchase, leasing and 0% financing (12, 24 or 36 months).

HT20



Available in analog or SIP

Jacob Jensen

This wired phone is available in analog and SIP versions. It will sublimates your hotel rooms by its purified look. It is available in several colors and can be personalized.

Purchase price

48€/90€*

Rental prices

0,80€/1,50€*



White



Silver



Black



Gold



Red



Blue

HT20D



Available in analog or SIP

Jacob Jensen

This DECT phone exists in analog and SIP version. It will sublimates your hotel rooms by its design, modern and elegant look. It is available in several colors and can be customized with your logo as well as in the programming of its memory keys in order to optimize the stay of your customers.

Purchase price

80€/110€*

Rental prices

1,33€/1,83€*



White



Silver



Black



Gold



Red



Blue

*Analog Price/SIP Price



HT60



Available in analog or SIP

Jacob Jensen

This wired phone exists in analog and SIP version. It will sublimate your hotel suites by its design, modern and elegant look. It can be customized with your logo as well as in the programming of its memory keys in order to optimize the stay of your customers. Also, its LCD screen allows the identification of the caller.

Purchase price

90€/120€*

Rental prices

1,50€/2€*



White



Silver



Black



Gold



Red



Blue

HT60 D



Available in analog or SIP

Jacob Jensen

This wired phone exists in analog and SIP version. It will sublimate your hotel rooms by its design, modern and elegant look. It can be customized with your logo as well as with the programming of its memory keys in order to optimize the stay of your customers. Also, its LCD screen allows the identification of the caller and its auxiliary handset allows a mobility in the whole room.

Purchase price

152€/172€*

Rental prices

2,53€/2,87€*



White



Silver



Black



Gold



Red



Blue

*Analog Price/SIP Price

Choose your phone stations for your rooms

Modacast design by Jacob Jensen (Wired)



Multimedia Pod

Take your room to another level by equipping them with our latest generation Multimedia Pod.

Build your own Pods

According to your needs. You have 4 different models to assemble based on your desires:

- Smartphone charging module
- FM radio and Bluetooth speaker module
- Alarm and clock module
- Phone module

CHARGING MODULE

- Lightning and USB-C cables
- 2 USB ports (5V, 2.1A)
- 1 UBC-C port (5V, 2.1A)

ALARM & CLOCK MODULE

- Clock function
- Ambient light sensor
- Alarm clock

PHONE MODULE

- Customizable faceplate
- Induction charger
- 6 service keys
- Wired or wireless Handset

SPEAKERPHONE MODULE

- Bluetooth compatible 5
- Inactivity functions
- High performance speaker

Purchase price

280€

Rental prices

4,67€

Modacast design by Jacob Jensen (Wireless)



Multimedia Pod

Take your room to another level by equipping them with our latest generation Multimedia Pod.

Build your own Pods

According to your needs. You have 4 different models to assemble based on your desires:

- Smartphone charging module
- FM radio and Bluetooth speaker module
- Alarm and clock module
- Phone module

CHARGING MODULE

- Lightning and USB-C cables
- 2 USB ports (5V, 2.1A)
- 1 UBC-C port (5V, 2.1A)

ALARM & CLOCK MODULE

- Clock function
- Ambient light sensor
- Alarm clock

TELEPHONE MODULE

- Customizable faceplate
- Induction charger
- 6 service keys
- Wired or wireless Handset

SPEAKERPHONE MODULE

- Bluetooth compatible 5
- Inactivity functions
- High performance speaker

Purchase price

296€

Rental prices

4,93€

Choose your phone stations for your rooms

All phone stations posted are available for purchase, leasing and 0% financing (12, 24 or 36 months).

H5/H5W*



Available in SIP

Fanvil

- Elegant design
- 3.5" color screen- 2 SIP accounts
- HD voice quality with Opus Codec
- 6 programmable keys
- Integrated Wi-Fi*
- Support for video calls with H.264 codec
- USB port for charging cell phone, tablet etc.

Purchase price

76€/98€*

Rental prices

1,30€/1,70€*



White Black

H3/H3W*



Available in SIP

Fanvil

- Elegant design
- Plastic screen
- 2 SIP accounts
- HD voice quality with Opus Codec
- 6 programmable keys-
- Integrated Wi-Fi*
- USB port for charging cell phone, tablet etc.

Purchase price

67€/80€*

Rental prices

1,10€/1,35€*



White Black

*Price excluding Wi-Fi option/Price including Wi-Fi option



HD350W



Available in SIP

Snom

- Wireless connection via WiFi
- Antibacterial casing
- Large visual display for calls
- Up to 5 portable devices possible

Purchase price

98€

Rental prices

1,70€

HD351W



Available in SIP

Snom

- Wireless connection via WiFi
- Wireless DECT handset
- Large visual call indicator
- Up to 5 portable devices possible
- Antibacterial casing

Purchase price

145€

Rental prices

2,40€

Choose your back office phones.

All phone stations posted are available for purchase, leasing and 0% financing (12, 24 or 36 months).

SIP-T58W PRO



Available in SIP

Yealink

- Runs on Android 9.0
- Adjustable 7-inch capacitive touch screen (1024 x 600)
- Noise absorbing technology
- Intercom features
- Bluetooth 4.2 and Wi-Fi 2.4G/5G
- 2 USB 2.0 ports for the USB handset
- Up to 16 SIP accounts
- Conferencing up to 10 participants
- PoE compatible

Purchase price

420€

Rental prices

7€

SIP-T58W



Available in SIP

Yealink

- Runs on Android 9.0
- Adjustable 7-inch capacitive touch screen (1024 x 600)
- Noise absorbing technology
- Intercom features
- Bluetooth 4.2 and Wi-Fi 2.4G/5G
- 2 USB 2.0 ports for the USB handset
- Up to 16 SIP accounts
- Conferencing up to 10 participants
- PoE compatible

Purchase price

390€

Rental prices

6,50€

SIP-T57W



Available in SIP

Yealink

- 7" capacitive touch screen (800 x 480)
- Adjustable LCD display
- Integrated Bluetooth 4.2
- Dual band 2.4G/5G Wi-Fi
- USB 2.0 port for USB recording and USB wired/wireless headsets and EXP50
- Up to 16 VoIP accounts
- Dual Gigabit Ethernet ports
- Support (PoE)
- Handset with Hearing Aid (HAC)

Purchase price

315€

Rental prices

5,20€

Yealink T54W



Available in SIP

Yealink

- IP Desk Phone
- Adjustable 4.3-inch color screen
- Up to 16 SIP accounts
- PoE compatibility
- Integrated Bluetooth and Wi-Fi technologies, additional USB 2.0 port
- Can support extension modules
- HD audio quality
- Supports 3cx

Purchase price

185€

Rental prices

3,10€

Choose your back office phones.

All phone stations posted are available for purchase, leasing and 0% financing (12, 24 or 36 months).

SIP T33G



Available in SIP

Yealink

- Yealink HD Voice
- 2.4" 320 x 240pixel color display with backlight
- Dual Gigabit Ethernet ports
- PoE support
- Opus codec support
- Up to 4 SIP accounts
- Conferencing for up to 5 participants
- EHS wireless headset support

Purchase price

128€

Rental prices

2,10€

V64



Available in SIP

Fanvil

- 3.5" color display
- 12 SIP accounts
- Audioconference up to 6 people
- Integrated BT and Wi-Fi
- 21 DSS keys
- USB port
- Optional wall bracket

Purchase price

135€

Rental prices

2,30€

V65

**Available in SIP****Fanvil**

- Antibacterial surface
- Adjustable 4.3" color screen
- 20 SIP accounts
- Audioconference up to 6 people
- Integrated BT and Wi-Fi
- H.264 codec (video reception)
- 45 DSS keys
- USB port
- Optional wall bracket

Purchase price

168€

Rental prices

2,80€

V67

**Available in SIP****Fanvil**

- Android 9.0 OS
- Antibacterial surface
- Adjustable 7" touch screen
- 5-megapixel HD camera (1080P)
- Colored light effect
- A&V10 Mixed Conference-
- Integrated BT and Wi-Fi
- 116 DSS keys
- USB port
- Optional wall bracket

Purchase price

320€

Rental prices

5,30€

Choose your vintage phones

GPO 746



Purchase price 98€

Rental prices 1,65€

GPO 746 MURAL



Purchase price 86€

Rental prices 1,45€

GPO CARRINGTON



Purchase price 110€

Rental prices 1,80€

GPO DUKE



Purchase price 96€

Rental prices 1,60€

GPO AUDREY



Purchase price 82€

Rental prices 1,40€

GPO TRIM PHONE



Purchase price 96€

Rental prices 1,60€



WIFI and portal captive

Offer high-speed and secure Internet access to your customers, wherever they are in your establishment.

To configure your solution nothing could be easier :



Go to www.alotel.fr to configure your solution

Take advantage of our configurator for the calculation of your monthly payments



Fill in your contact information to calculate your activation fee

A sales representative will contact you as soon as possible to give you a quote

Opt for full WIFI coverage in your hotel

and include WIFI in all outdoors areas of your hotel such as the parking lot and the swimming pool, in order to offer high speed connectivity to your employees and customers.

Choose the Alotel WIFI Cloud Solution and benefit from innovative services such as :

- Real time monitoring of your Wifi network performance
- Remote and fast troubleshooting in proactive mode
- Take advantage of our ZERO investment offer





Conciergerie Optimize your hotel's phone call management.

We have designed tailor made solutions for a smart and optimal management of your hotel's phone call

- ✓ 24/7 availability for an absolute customer satisfaction
- ✓ Significant reduction in operational costs
- ✓ Professionalism and expertise in the hotel industry



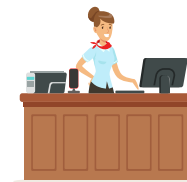
24/7 Availability

By choosing our service, hotels guarantee telephone availability 24 hours a day, 7 days a week. Customers can book a room, ask questions, or request assistance at any time, even outside traditional working hours. This constant availability boosts customer satisfaction enhances their experience and increases the likelihood of direct bookings, all of which translates into higher revenues for your hotel.



Reduction in operational costs

Outsourcing the management of your phone calls to our experienced team enables your hotel to significantly reduce operational costs. You no longer need to recruit, and train dedicated staff, or invest in expensive phone infrastructure. Our flexible pricing model ensures that you only pay for the services you need, resulting in substantial savings without compromising service quality.



Expertise in the hotel industry

Our team is made up of experienced professionals in the hospitality industry. We understand the unique needs of your industry and can tailor our services accordingly. When guests call your hotel, they are greeted by courteous, knowledgeable staff who know your establishment inside out. This strengthens your hotel's image, improves customer loyalty, and fosters positive customer relations.



SMS Solution

Don't miss any more phone calls. Go for the automatic SMS sending solution.

SMS Solution for Hospitality Management: Never Miss a Single Call

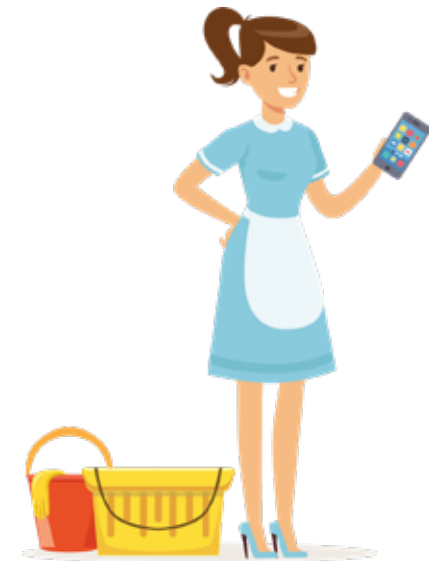
Why do hotels need an SMS Solution?

In the hotel industry, every missed call represents a lost opportunity to provide service to customers.

That's why our customized SMS solution is designed to precisely meet this crucial need, allowing you to never miss a call and proactively engage with your customers.



Package at €30 per month



Optimize your customer service

With our SMS solution, you can optimize your customer service by ensuring a quick and efficient response to every incoming request.

By offering smooth and personalized communication, you improve the quality of your service and strengthen your establishment's reputation.

Improve customer experience

By sending personalized and responsive SMS messages for each missed call, you show your customers that their satisfaction is your absolute priority.

This proactive approach strengthens your customer's trust and helps to retain them.

Customization service

We understand that each missed call may concern a different service in your establishment, whether it's a reservation request, a spa inquiry, or a restaurant booking.

Our SMS solution allows you to automatically personalize the message according to the service contacted, thus offering a tailored and attentive customer experience.



Video Surveillance

Alotel provides you with a complete and modern solution

That is tailored to the needs of you hotel staff, customers and adapted to the hotel industry.



Make sure your establishment is secure to ensure the safety you're your employees and customers.

- Access to private areas, storage areas, and service exits
- Flow monitoring and management at reception

Make sure the swimming pool and the SPA are supervised, and warn against theft and inappropriate visits.



The Alotel product range has a very wide range of recorders, HD and IP cameras. According to a law amended in 2004, known as the "data-processing law and freedoms", we can assist you with your procedures and prefectural declarations.



Mobility & Collaboration

Forget about telephony infrastructures dedicated to mobility within your hotel !

- ✗ DECT network failure, white zone, DECT handset park management
- ✗ Breakage, loss, theft, battery failure, high maintenance cost...
- ✗ Your staff (housekeeper, cleaning lady, maintenance staff...) is reachable on their smartphone to make sure you can reach them anytime anywhere
- ✗ Growth in the number of work tools, touch tablets, smartphones, DECT handsets...

ALOTEL is an application for tablets and smartphones, easy to install and user-friendly, that will meet all your mobility needs both inside and outside your hotel.

Simply download our free app on IOS or ANDROID to benefit from its power.

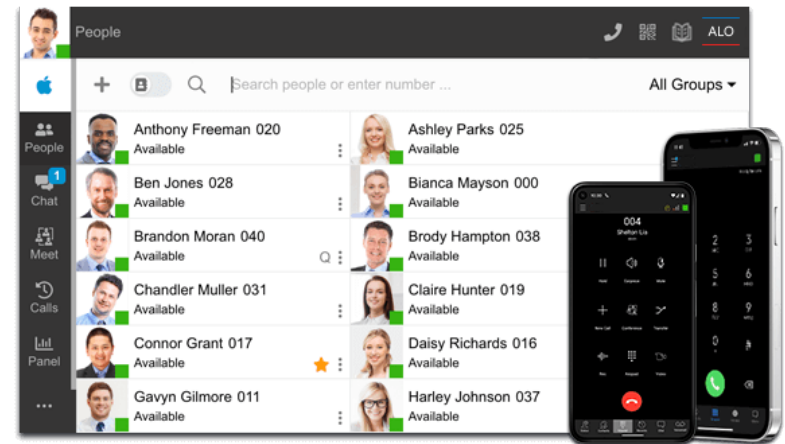
Once installed on your smartphones or tablets, the mobility application will use the WI-FI network of your hotel to manage your internal and external communications.

If you don't have an efficient Wi-fi network, this is not a problem, the application will automatically connect to your telephone environment via the 4G network, ensuring free communications.

Equip and empower your collaborators and employees with Unified Communication services on Smartphone and Tablets.

Stay in touch - No more lost calls

- Audio calls via mobile network or WI-FI
- Video calls via VoIP (users)
- GSM callback service
- Chat
- Post-it
- File exchange
- Conversation history
- Presence and geolocation information of users
- Synchronization with Microsoft Exchange, Outlook, external databases, MySql, MS SQL, CRM
- Internal and external directory access



Choose your cell phones

Caterpillar Blackview BV5300



Purchase price 155€

Rental prices 2,58€

- IP68 Waterproof smartphone
- Android 10 and MT6762D Octa Core
- 5.7-inch HD+ IPS 18:9 Screen
- 4GB RAM + 64GB ROM
- 13MP+ 5MP Camera
- 5580mAh Battery
- Face Unlocked
- GPS+GLONASS+Beidou+Galileo
- 4G LTE, NFC, WI-FI, Bluetooth
- Dual SIM

Grandstream WP810



Purchase price 110€

Rental prices 1,80€

- Wireless WiFi IP Phone
- 2 SIP accounts, 2 lines
- Integrated Wi-Fi technology
- 3.5 mm Jack and Bluetooth connectivity
- Long battery life: Up to 150 hours standby
- Push To Talk button
- Can be connected with GD Series intercoms

Grandstream WP822



Purchase price 125€

Rental prices 2,10€

- Dual-band Wi-Fi with advanced roaming support
- 2 SIP accounts, 2 lines
- HD voice design and noise-canceling technology
- Rechargeable 2000 mAh battery, 8 hours of talk time/200 hours of standby time
- Integrated Bluetooth for headset connection
- Push-to-talk button

Fanvil W610W



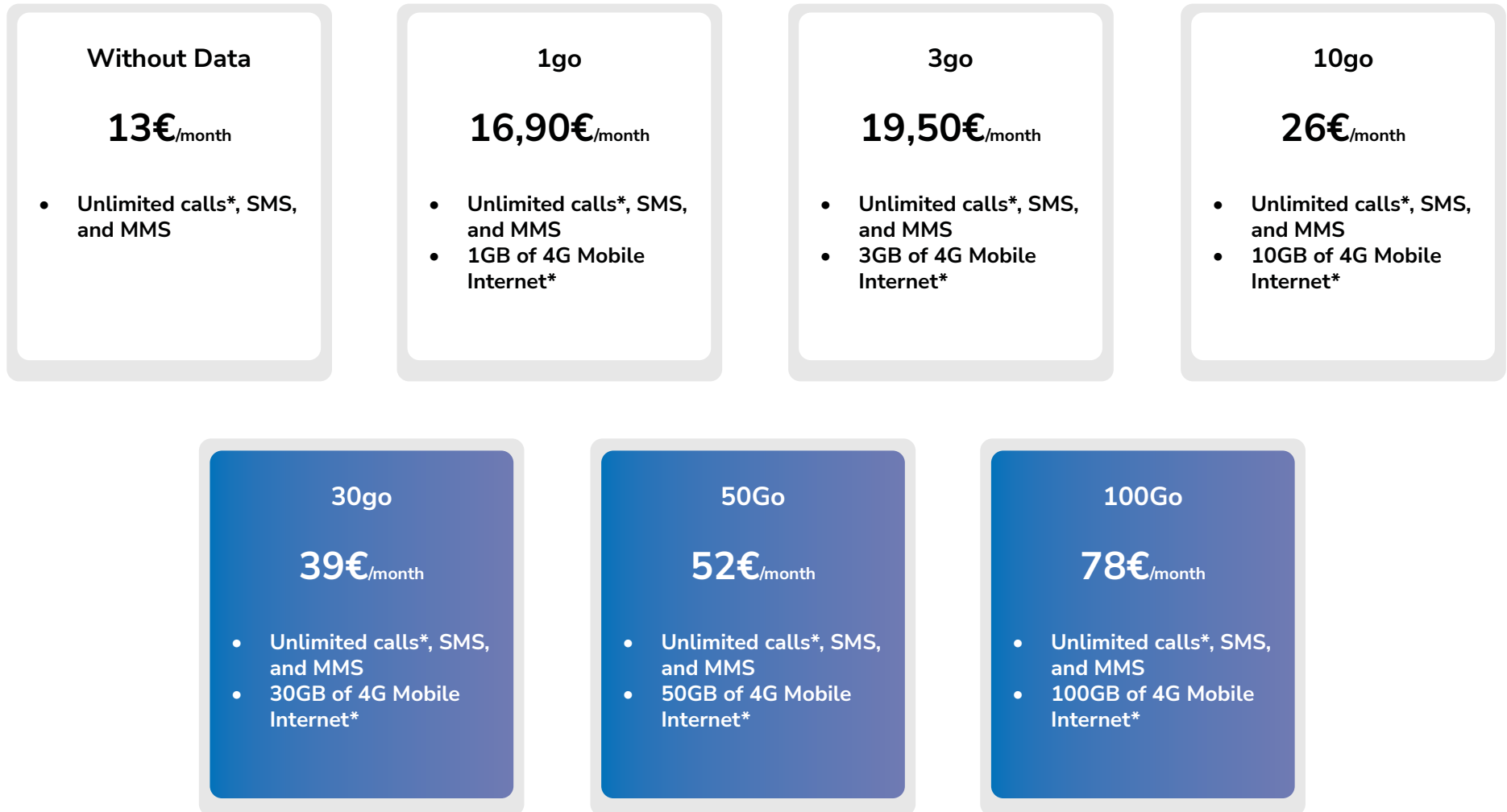
Purchase price 145€

Rental prices 2,40€

- 2.4" color screen with a resolution of 240 x 320 and an intuitive user interface
- High protection level of IP67, which is waterproof
- Wi-Fi 802.11 a/b/g/n/ac/ax (Wi-Fi 6, 2.4 GHz and 5 GHz)
- Supports IEEE802.11k/v/r roaming
- Supports WPA / WPA2-PSK and 802.1X EAP encryption

4G Package

Our 4G packages include unlimited calls*, SMS, and MMS. Choose the Data package that suits your needs.






Scan me
Success stories

The power of the cloud at the service of your hotel

CONTACT US

The power of the cloud at the service of your hotel

 63 Avenue du Maréchal Foch,
78400 Chatou, France

 +33(0)1 87 58 78 98

 contact@alotel.fr



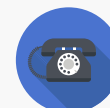
PMS & PES



VISIO



INTERNET



PHONE



WIFI



WEB CORNER



www.alotel.fr